

La Crosse Area REALTORS® Association

Presents:



2011-2012 Wisconsin Real Estate Continuing Education

WI CE Elective Courses A and B

Thursday, April 5, 2012

Instructor - Atty. Jonathan Sayas

Notice All licensees must complete six Wisconsin Department of Safety and Professional Services -approved courses for a total of 18 hours before December 14, 2012. Licensees must complete the four mandatory courses and two electives from the DRL-approved electives list.

Sign up today and support your local Association!

Soda Break Sponsored By:



Place: Radisson Ballroom
Directions: 200 Harborview Plaza
Date: Thursday, April 5, 2012
Time: 8:00—8:30 Registration, Rolls & Coffee
8:30—11:30 Elective A and Exam
11:30—12:15 Lunch Served
12:15—3:15 Elective B and Exam

Check-in opens 30 minutes before class. Please be on time.
Those arriving late will not be permitted in class.

Cost: Member - \$65
Non-Member- \$75
Includes 6 hours of CE, Rolls and Coffee,
Hot Lunch (see lunch menu), & Soda Break

Lunch Menu: Pork Tenderloin Medallions, Oven Roasted
Potatoes, Vegetables, Rolls & Beverage

\$10 late fee if registering after March 29, 2012

One Course Member—\$30 (No Lunch)
Only: Non-Member—\$35 (No Lunch)

*There are no refunds for cancellations after March 29, 2012
or for No-Shows.*

Courses Approved For Minnesota Credit / MN CE Agency Law Requirement

Elective Course A—Short Sales & Foreclosures: This program provides real estate professionals an opportunity to receive an overview of both the short sale and foreclosure process. The course also provides information on current legislation related to short sales and foreclosures. Elective A includes information on financing regulations related to and affecting short sales and foreclosures.

Elective Course B—Environmental Matters: Environmental Matters updates real estate professions on the most up-to-date environmental issues encountered in real estate transactions. Elective B addresses testing and inspection obligations, it includes a discussion on topics such as: radon, carbon monoxide, lead based paint, arsenic, mold, asbestos and water contaminants including nitrate, radium, and arsenic. This course also reviews both underground and above ground storage tanks and the emerging property contamination issues of methamphetamine production and the use of Chinese drywall in construction.

About the Instructor: Jonathan M. Sayas is an attorney with the law offices of Sayas, Schmuki, Rondini & Plum S.C. He provides legal counsel for buyers and sellers in residential and commercial purchases and parties involved in litigation pertaining to real estate matters. Jonathan received his Juris Doctor from Valparaiso University in Indiana and is licensed to practice before all courts in the state of Wisconsin and U.S. Federal District Court—East District of Wisconsin.

Mail/Fax/Bring form & check or credit card to: La Crosse Area REALTORS Association., 111 6th St. S., La Crosse, WI 54601, Fax 608-785-7742, Ph: 608-785-7744



REGISTRATION FORM - WI Elective Courses A and B

NAME: _____ FIRM NAME _____

AMT. ENCLOSED: \$ _____ Check # _____

Please Check One: **Do you need MN CE?** YES NO

Please Check One: COURSE A ONLY COURSE B ONLY BOTH COURSES

To pay by credit card, complete & sign below (We accept MasterCard, Visa, and Discover):

Card : _____ - _____ - _____ - _____ Exp: ____/____

CREDIT CARD BILLING ADDRESS: _____ ZIP: _____

Signature (required for charges): _____

SPECIAL SERVICES. CHECK HERE IF YOU REQUIRE SPECIAL SERVICES TO ATTEND. PLEASE ATTACH A DESCRIPTION OF NEEDS.